



Engine Innovators: Cohort 2 Power Pitches


Housekeeping

- During the presentation, all participants will remain in listen-only mode
- This event is being recorded and will be available on the IA website post-event, as will the slides
- The webinar will be run under the Chatham House Rule
- You can submit questions, confidentially, at any time using the Q&A panel and they will either be addressed towards the end of the session.
- Your feedback is valued as it helps us improve our webinars, so please do take a moment to complete the evaluation form that will pop up at the end
- Apologies about any background noise

Speakers



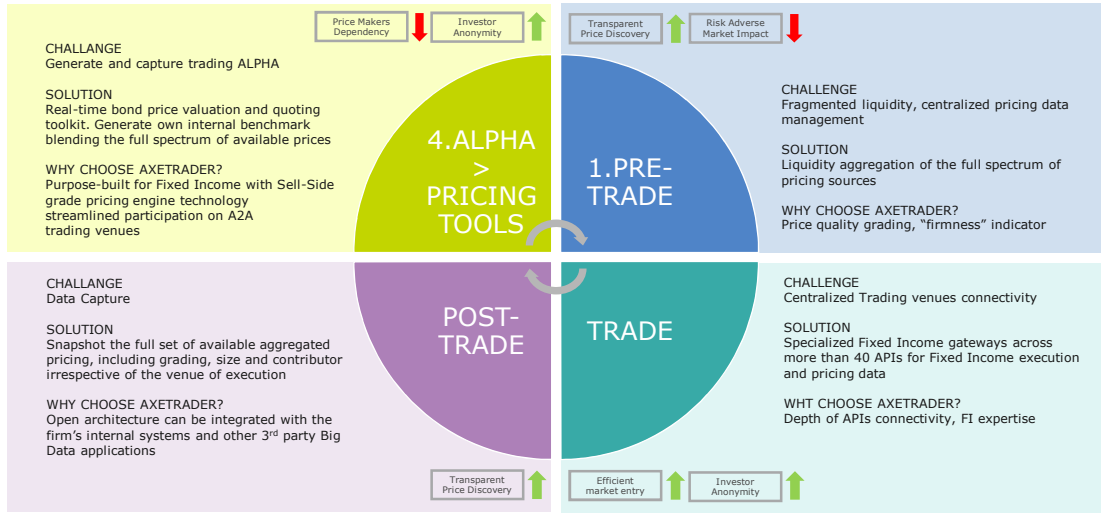
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TheIAEngine.com 

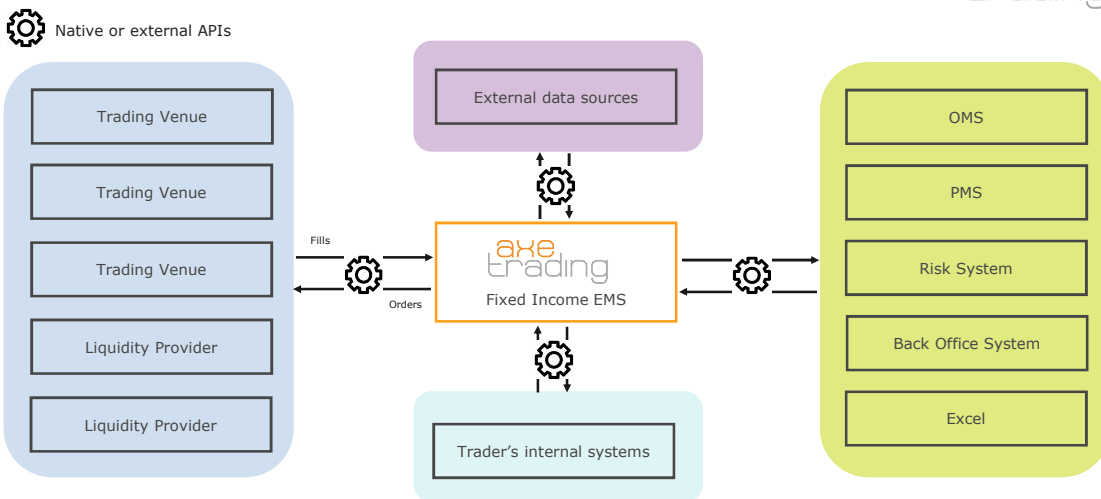
AxeTrading

Ivan Mihov, Head of Buy-Side Fixed Income EMS

CHALLENGES FOR THE BUY-SIDE



WHERE DO WE FIT IN



BlueFireAI

Doug Reay, Managing Director EMEA

The Problem

BUSINESS

Steinhoff 'fraud' hard to detect - Christo Wiese

31 January 2018 - 19:39
BY LINDA ENSOR

FT Collections

Carillion's collapse: risk and failure

The liquidation of the construction group beyond Britain. It raises questions over money, governance and auditing. What is best of our comment and analysis

Burford Capital shares down 65% in
further blow to Neil Woodford

Could We Have Seen Hertz's
Bankruptcy Coming?

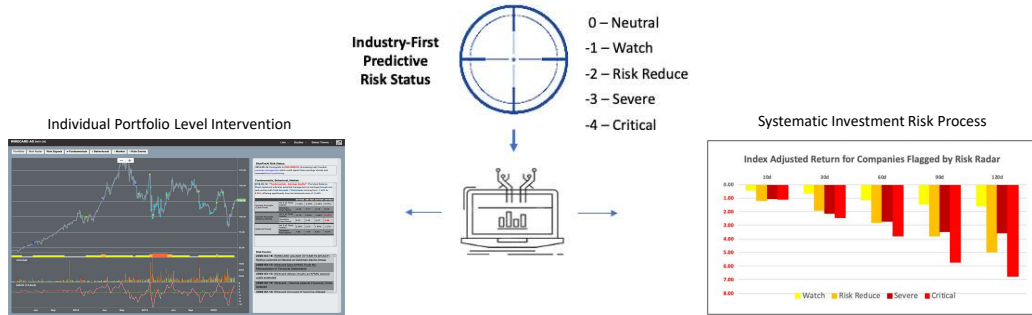
Wirecard Shares Tumble as Questions Remain After Special Audit

BLUE FIRE AI

The Intelligence Engine for Capital Markets

The Solution

'RISK RADAR'



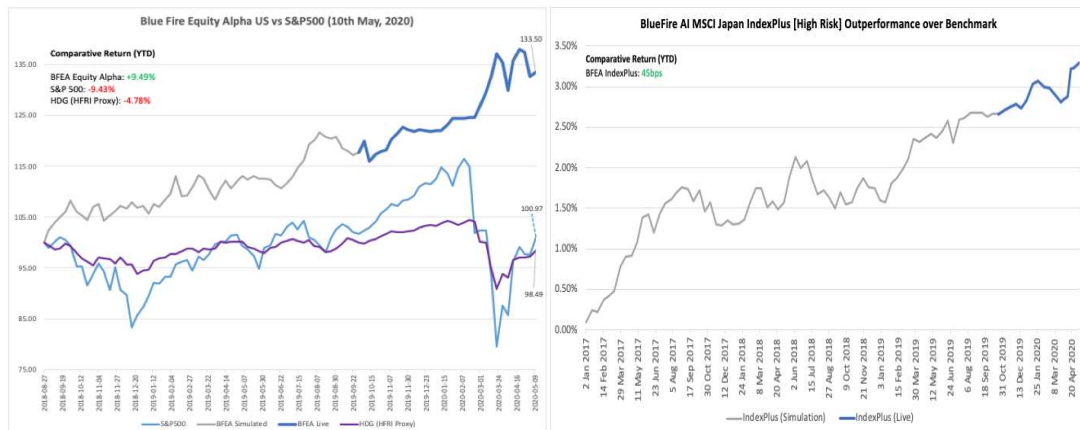
4,800 global companies under coverage -> 9,000 by July 2020



The Intelligence Engine for Capital Markets

Strong Performance During Covid19

Client Portfolio Performance During Covid with RiskRadar Input



The Intelligence Engine for Capital Markets

CUBE

Ben Richmond, Founder & CEO

The Challenge



How to tackle regulatory change management so it doesn't compromise compliance, increase risk and impact your bottom line.

Email: connect@cube.global | **Follow:** [@CUBEGlobal](https://twitter.com/CUBEGlobal) | **Visit:** www.cube.global

CUBE DRP: Injecting AI-driven Science Into Compliance



Technology: Web-crawling

Fully-automated, real time scraping and collection of regulatory content by spiders into a single feed.



Technology: AI, NLP

Regulatory intelligence from a multitude of sources is tagged at document, section, paragraph and sentence level, utilizing a single unified schema that enables highly-granular filtering and contextual analysis.



Technology: NoSQL, Graph, other next generation database technology

Captured data resides in an immense big data lake, which is updated continuously, in real time.



Technology: AI, NLP, ML, RPA

Continuous monitoring, mapping and automated impact assessments trigger alerts when regulatory change creates compliance risk. All affected policy, controls and procedures are identified.



Technology: AI, NLP

Centralized best practice taxonomies and ontologies enable regulatory intelligence to be mapped against your own business taxonomy, lines-of-business and jurisdictions, to evaluate compliance status.



Result:

Regulatory specialists can focus on the high-value, pro-active tasks of implementing regulatory change and monitoring execution, rather than the laborious task of monitoring and mapping regulation.

HUBX

Axel Coustere, Co-founder

OVERVIEW

VISION & MISSION

- Simplify and connect private capital markets.
- Delivering the best technology solutions to help organisations execute private transactions within their own network and beyond.

OPPORTUNITY

- Private capital raising is an arduous process with information silos and no common framework to share opportunities beyond individual networks.
- Winners will be those institutions that embrace new data driven technologies to simplify and bring a value edge to deal execution by collaborating safely with other organisations.
- Growing convergence between private and public markets driven by technology and with COVID-19 accelerating digitization needs, this trend is set to continue.

TRACTION

- Highly scalable and secure platform with Advisor, Company and Fund solutions.
- Signing partnership with Finastra for end to end loan syndication solution for banks.
- Leading Enterprise clients: LSEG, IQEQ, Barclays.
- Core team of 19 with offices in London and Belgrade.

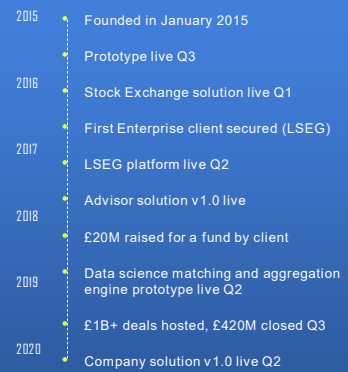
HUBX

£1B+

DEALS HOSTED

£420M

RAISED BY CLIENTS



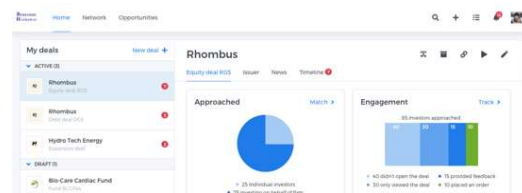
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POWERFUL ENTERPRISE PLATFORM

HUBX

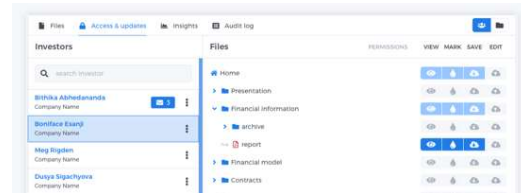
Connecting Networks

Facilitate connections across and between financial organisations to enable origination funnel and syndicate opportunities, as appropriate.



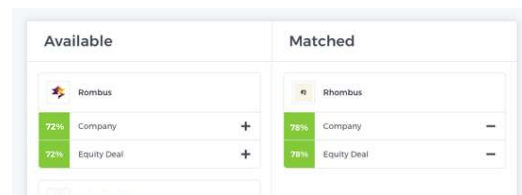
Sharing Information

Enable standardisation, data insights and governance. Protect and aggregate data for reports and audit logs.



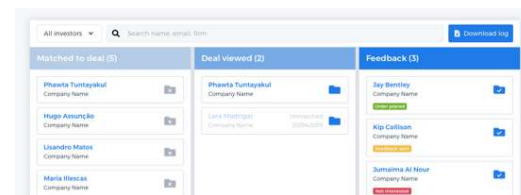
Matching

Proprietary matching algorithm enables efficient management of relationships and deal opportunities with curated investor introductions.



Order Management

Path to straight through processing with integration with third party back-office, legal and settlement services.



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Qwil Messenger

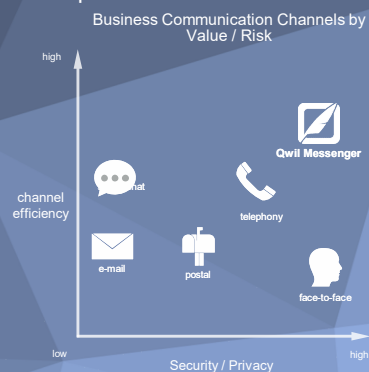
Laurent Guyot, Chief Revenue & Financial Officer

The Problem – communicating outside of the firm

“There is an urgent need for businesses to ensure privacy, confidentiality and a full audit trail of the interactions between their staff, prospects, clients and partners.”

2 months of lock down and lack of face to face have put the problem at the forefront:

- Insecurity of emails (Cyber risk)
- Unofficial social chat use (no audit trail + employer liability)
- Inability to easily & securely share documents (data security & privacy)
- Need Increase productivity and reduce costs (servicing clients the they want to)



 Qwil Messenger

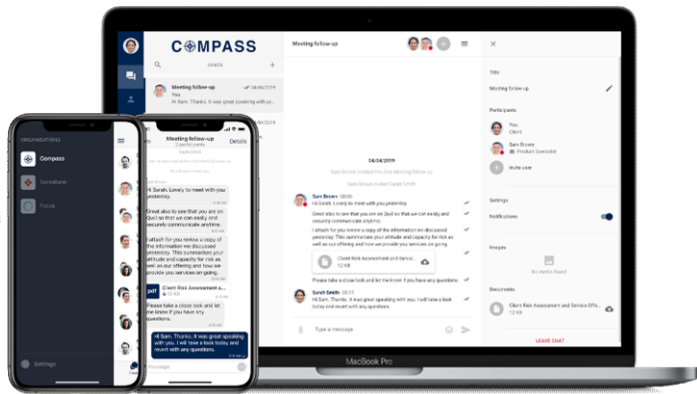
Safe. Compliant. Chat.

That is where we come in

Single chat app for everyone, allowing staff and clients to engage and share documents conveniently in full compliance with data privacy regulations.

Banking grade platform designed to allow businesses to distinguish between internal and external users who are all securely invited to a branded tenancy and to establish co-ordination rules between these users.

Deployable in minutes, but with over 200 APIs for system integration in CRM (Salesforce) and automation, whilst allowing for flexible data hosting and control across multiple data centres.



 Qwil Messenger

Safe. Compliant. Chat

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Q&A

Chair of the Engine Advisory Panel

Siobhan Clarke, Head of International Investment Operations, M & G Investments

THANK YOU FOR JOINING

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